



RUDISH HEALTH

Leadership Profile

**Vice President of Revenue Cycle and
Revenue Integrity**



SSMHealth[®]

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Position	Vice President, Revenue Cycle and Revenue Integrity
Organization	SSM Health
Location	St. Louis, Missouri or Remote Work Eligible with Travel* <i>*Approved States: AL, FL, GA, IA, IL, IN, KS, KY, LA, MI, MO, NC, OK, SC, TN, TX, UT, VA, WI, WV</i>
Website	www.ssmhealth.com

Opportunity

SSM Health, a fully integrated healthcare delivery system serving communities in four states across the Midwest, seeks an influential leader as its next system Vice President of Revenue Cycle and Revenue Integrity.

The SSM revenue cycle team is on a fast track to optimization and looking for a strategic thought leader with a proven track record in transformation. This executive has high visibility within the organization in a position considered for long-term succession planning. The role is a high-impact opportunity to bring together oversight and optimization of hospital and professional revenue cycle integrity, education, training, analytics, technology, vendor, and performance measurement expertise. Reporting to the Chief Revenue Officer, this executive provides visionary leadership while fostering strong partnerships to ensure the accuracy and integrity of revenue processes. The Vice President partners with the CRO to establish and deliver on the enterprise revenue cycle strategic vision, transforming the financial performance and effectiveness of SSM Health's \$6.8B consolidated net revenues.

An exceptional chance for a visionary and uniquely competent leader to demonstrate the great breadth of their abilities, the successful candidate is a performance-oriented change agent who thrives being the connective tissue in a matrixed enterprise and who values SSM's selfless mission rooted in their vision for peace, hope, and health.

SSM Health

Nationally recognized for quality and innovation, SSM Health is a Catholic, not-for-profit, fully integrated health system working to advance health equity and empower all people to achieve their full potential. With care delivery sites in Illinois, Missouri, Oklahoma, and Wisconsin, SSM Health provides convenient access to high-quality community-based services as well as world-class academic medicine, clinical trials, and research studies.



St. Louis University Hospital
St. Louis, Missouri

Key System Statistics

The organization’s footprint across four states includes 23 acute care hospitals (one of which specializes in pediatrics), twelve post-acute care facilities, a national pharmacy benefits management company, an extensive network of 490 physician practice operations including outpatient and virtual care services, a health insurance company, and an accountable care organization.

Net Patient Service Revenues: \$6.8B
Capitation Revenues: \$1.3B
PBM Revenue: \$2.2B
Total Operating Revenue: \$11.4B
Team Members: 40,000
Hospitals: 23
Physician Offices and Care Sites: 490+
Inpatient Admissions: 152,317

Medical Group Visits: 6.4 million
Medical Staff Providers: 15,000
Outpatient Visits: 2.2 million
Outpatient Surgeries: 99,061
Home Care Visits: 200,580
Virtual Visits: 234,97
Dean Health Plan Members: 433,000+
Navitus Members: 17.7 million

Source: SSM Health Fast Facts at a Glance and Consolidated Financial Statements for Year Ended December 31, 2024

Locations

Missouri

- SSM Health St Mary’s Hospital
- SSM Health Cardinal Glennon Children’s Hospital
- SSM Health DePaul Hospital - St. Louis
- SSM Health Rehabilitation Hospital
- SSM Health St. Clare Hospital – Fenton

SSM Health St. Joseph Hospital - St. Charles
SSM Health- St. Joseph Hospital – Wentzville
SSM Health St. Joseph Hospital - Lake Saint Louis
SSM Health St. Mary’s Hospital - St. Louis
SSM Health Saint Louis University Hospital
SSM Health Medical Group

Oklahoma

SSM Health St. Anthony Hospital – Oklahoma City
SSM Health St. Anthony Hospital – Midwest City
SSM Health St. Anthony Hospital – Shawnee
SSM Health Bone & Joint at St. Anthony
SSM Health St. Anthony South

Northern Illinois

SSM Health Monroe Clinic Medical Group – Durand
SSM Health Monroe Clinic Medical Group – Freeport
SSM Health Monroe Clinic Medical Group – Lena

Southern Illinois

SSM Health Good Samaritan Hospital - Mt. Vernon
SSM Health St. Mary's Hospital – Centralia
SSM Health Medical Group

Wisconsin

SSM Health St. Agnes Hospital
SSM Health Waupun Memorial Hospital
SSM Health Ripon Community Hospital
SSM Health Monroe Hospital
SSM Health St. Clare Hospital
SSM Health St. Mary’s Hospital – Janesville
SSM Health St. Mary’s Hospital – Madison

Mission, Vision and Values

Mission: Through our exceptional health care services, we reveal the healing presence of God.

Vision: Peace, hope and health for every person, family and community, especially those most in need.

Values: Inspired by our founding religious sisters, we value the sacredness and dignity of each person. Therefore, we find these five values consistent with our heritage and ministry:

- **Compassion:** We reveal the healing presence of God through compassionate care focused on the fullness of the person.
- **Respect:** We respect life at all stages and promote the dignity and well-being of every person.
- **Excellence:** We provide exceptional care and service through employees and physicians dedicated to our Mission.
- **Stewardship:** We use financial, human and natural resources responsibly and care for the environment.
- **Community:** We cultivate relationships that inspire service and promote justice in our organization and throughout our communities, with special concern for the poor and marginalized.

Awards and Recognitions

SSM Health and its providers are recipients of numerous quality awards and recognition, including the illustrative designations below.



St. Louis, Missouri

Nestled along the Mississippi River, St. Louis stands as the historic gateway to the West. At 630 feet, the Gateway Arch is the tallest monument ever built in the United States. Sweeping riverfront views trace the city's shoreline, offering a glimpse into St. Louis's rich heritage and vibrant present.



St. Louis, Missouri

St. Louis blends Midwestern warmth with the energy of urban and suburban living. Consistently ranked among the most affordable metropolitan areas in the country, the region offers attractive housing options, low taxes, nationally recognized universities, and world-class healthcare systems. It is a place where families, professionals, and newcomers can build community and enjoy a high quality of life.

For outdoor enthusiasts, the city's beloved Forest Park spans more than 1,300 acres – larger than New York's Central Park – and is home to the St. Louis Zoo, Art Museum, Science Center, and Municipal Opera. Families enjoy destinations such as the Magic House and the St. Louis Aquarium, while cultural explorers flock to neighborhoods like The Grove, Cherokee Street, and the Delmar Loop for live music, vibrant arts, and diverse dining ranging from traditional barbecue to global cuisine. St. Louis's sports culture is equally spirited, with the Cardinals, Blues, City SC, and Battlehawks anchoring a strong sense of community pride.

The region's central geography and robust infrastructure have long positioned St. Louis as a national leader in transportation, distribution, and logistics. Its diversified economy spans manufacturing, aviation, life sciences, financial services, and technology. Fourteen Fortune 1000 companies (eight Fortune 500) are headquartered in the metro area, including industry leaders such as Centene, Emerson Electric, Edward Jones, and Reinsurance Group of America. As one of the nation's most concentrated financial services hubs, St. Louis ranks among the top markets for investment advisors and continues to expand its influence in healthcare and biotechnology.

Anchored by nearly 40 colleges, universities, and technical institutions, including WashU, Saint Louis University, and the University of Missouri–St. Louis, the region benefits from a strong talent pipeline and deep academic partnerships. Major employers play a highly visible role in civic engagement through philanthropy, corporate leadership, and collaboration with local schools and community organizations. With its dynamic business environment, cultural vibrancy, and strategic national position, St. Louis offers an exceptional setting for executives seeking professional opportunity and a welcoming place to call home.

Reporting Structure

The Director will report to the Chief Revenue Officer.

Jamie Davis

Chief Revenue Officer

Jamie Davis has been with SSM Health since 2023. In her current role, Jamie is responsible for the strategy and outcomes of the revenue cycle at SSM. Jamie has more than 20 years of experience in healthcare revenue cycle with a record of transformation, operational improvement, and innovation.

Jamie previously served as the Executive Director of Revenue Cycle at Banner Health where she led operations, revenue management, and strategy across 32 acute hospitals, 750+ clinics and 2000+ employed physicians spanning six states. Prior to her role at Banner, Jamie worked for three years with Conifer Health Solutions.

Teams led by Jamie have been featured in national publications for achievements in innovation and revenue cycle performance. Jamie has a Bachelor of Science in Healthcare Administration and holds various credentials from healthcare finance professional organizations.

Supervisory Role

This leader is responsible for the oversight of three direct reports: a Senior Director of Revenue Integrity, a Senior Director of Coding/HIMS, and a Senior Director of Shared Services.

There is a close collaborative peer relationship with a Vice President of Patient Financial Experience who also reports to the Chief Revenue Cycle Officer and leads a team over patient access, patient financial clearance, and patient financial experience.

Position Summary

The Vice President for Revenue Cycle and Revenue Integrity is responsible for the strategic leadership, oversight and optimization of hospital and ambulatory revenue cycle operations. This leader provides visionary leadership while fostering strong partnerships to ensure the accuracy and integrity of revenue processes. The VP partners with the Chief Revenue Cycle Officer to establish and deliver on the Revenue Cycle strategic vision.

- Develops short- and long-term strategic goals and plans ensuring alignment with broader organization priorities.
- Utilizes metrics and organization vision to lead and direct revenue management activities.
- Provides strategic vision to revenue cycle operations.
- Challenges assumptions and standards of business in an effort to improve overall operational effectiveness and service to customers.

Primary Duties and Responsibilities

- Develops and implements strategic initiatives to enhance revenue cycle operations while ensuring the accuracy and integrity of revenue processes.
- Oversight and management of coding, coding education, Health Information Management (HIM), Revenue Integrity to include CDM, Accounts Receivable, Cash Management, and Denial Management to ensure compliance with regulatory standards and optimize reimbursement.
- Develops and implements strategies for denial management to minimize revenue loss.
- Fosters strong partnerships with internal and external stakeholders to drive revenue cycle improvements.
- Analyzes and reports on revenue cycle performance, identifying areas for improvement, and implementing corrective actions. Works with SSM leadership and vendors to continuously improve revenue cycle performance and collections while enhancing service to patients and optimizing relationships with business partners. Identifies opportunities and makes recommendations for process improvement. Serves on various task forces and quality improvement teams.
- Thought partner with Net Revenue, Information Technology, Finance, Clinical Operations and other stakeholders in continuous revenue improvement.
- Exhibits superior management skills that emphasize team building and strong leadership with the ability to provide clear vision and direction.
- Leadership development and career pathing to ensure next level leadership readiness.
- Creates a culture supportive of personnel, fostering individual motivation, teamwork and high levels of performance and accountability utilizing a

- participative management style to ensure staff retention.
- Recruits, motivates, develops, and retains a superior functional leadership team. Implements a management system that is customer-focused, encourages efficiency and automation, drives performance, and effectively develops and rewards key talent.
- Serves as a member of the leadership team providing strategic direction on revenue cycle management (RCM) related issues. Works effectively as a team member in a dynamic executive environment in a matrix organization and promotes teamwork within and across the organization by maintaining positive relationships and utilizing effective problem-solving skills.
- Develops and manages the operating and capital budgets for operations, analyzes variances, develops plans and takes appropriate actions for productivity and performance improvements.
- Coordinates with leaders on all technology related initiatives, including system implementation and upgrades/optimizations. Facilitates business partner relationships with vendor technology resources.
- Balances centralized enterprise revenue cycle services with regional leadership needs and priorities. Works closely with regional and facility leadership and the health system revenue cycle team to promote good stewardship of RCM resources.
- Provides thought leadership and strategic and operational direction for patient-facing, clinician-facing, and payer-facing aspects of the revenue cycle.
- Collaboratively leads in shaping and modernizing SSM's revenue cycle and related functions.
- Works with the CRO to develop a contemporary, growth-focused approach to the people, processes, and systems associated with the revenue cycle. Evolves from legacy systems into a cohesive operation utilizing contemporary tools and techniques.
- Oversees human resource management for the assigned area creating a culture of employee engagement. Ensures HR policies are administered consistently across functions. Organizes departmental areas through appropriate structure and delegation of functions. Identifies succession planning needs.

Candidate Qualifications

- Bachelor's degree required.
- Master's degree, or Bachelor's and equivalent experience, required.
- Ten years of experience within the area of revenue management, specifically experience with billing and collections at a multi-entity healthcare organization or large complex revenue cycle services with five years of leadership experience.
- Change management experience desired.

- Epic experience and optimization strongly preferred.
- Ability to design the best division of labor between clinical ops and revenue cycle for patient-facing and clinical-facing workflows.
- Ability to strategically manage a portfolio of external vendors.
- Ability to provide knowledgeable thought leadership of the evolution of the revenue cycle enterprise and to inspire and develop talent.
- Technology forward mindset.

Compensation

An attractive compensation and benefits package be offered commensurate with the candidate's experience.

Contact

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