Vice President Revenue Cycle & Managed Care

JPS Health Network
Fort Worth, Texas

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Position	Vice President Revenue Cycle & Managed Care
Organization	JPS Health Network
Location	Fort Worth, Texas
Website	www.jpshealthnet.org

Opportunity

JPS Health Network, a publicly funded health network serving Tarrant County in North Texas, is seeking an experienced and forward-thinking Vice President of Revenue Cycle & Managed Care to lead the transformation and integration of revenue cycle and payer strategy across JPS and its multispecialty physician group, Acclaim Health. This executive will have the opportunity to establish a unified vision for hospital and physician revenue cycle operations, strengthen reimbursement performance, modernize contracting strategies, and create a more seamless patient financial experience. With approximately $1 billion in patient revenue under the leader's purview, the position offers a significant platform to drive enterprise-wide financial and operational improvement.

JPS is seeking a transformational, hands-on executive who can build upon the strength of the existing team while establishing a clear strategic vision for the future. Key priorities include integrating hospital and physician revenue cycle operations, strengthening revenue integrity and patient financial services, modernizing payer agreements, and serving as the executive lead for managed care strategy and negotiations. This leader will lead with vision, create accountability across the organization, and drive meaningful operational and financial improvements while ensuring JPS remains a high-value provider of care for the communities it serves.

JPS Health Network

The Tarrant County Hospital District, known as JPS Health Network, is a trusted healthcare leader in Tarrant County, delivering compassionate, high-quality care to all who need it, regardless of insurance status or ability to pay. With a 582-bed hospital, more than 25 community-based clinics, and a team of over 7,200 professionals, JPS provides comprehensive services that include a level 1 trauma center, behavioral health, maternal and neonatal care, primary and specialty medicine, and more. As the county's largest teaching and medical training institution and the most comprehensive provider of behavioral health services, JPS stands at the intersection of access, innovation, and community trust. Governed by an 11-member Board of Managers, JPS is committed to high-quality care, community well-being, and medical innovation, and it is a three-time recipient of the Gallup Exceptional Workplace Award, a global recognition for organizations that foster extraordinary workplace engagement, innovation, and performance.

JPS Health Network traces its origins to October 1877, when future Fort Worth mayor John Peter Smith donated five acres of land at what is now 1500 South Main Street for a community medical facility. A hospital affiliated with the Fort Worth Medical College opened in 1906, and in 1913 Tarrant County commissioners agreed to match city funding for a combined city-county hospital, which opened with 25 beds. Construction of a new 166-bed City-County Hospital began in 1938 on the land Smith had donated, and the facility served as the region's primary trauma center through the polio epidemic and beyond. The hospital was renamed John Peter Smith Hospital in 1954, and the Tarrant County Hospital District was established in 1959 to provide a dedicated funding structure for the organization.

Following decades of expansion through the 1970s and 1980s, JPS extended its footprint into the community through a network of health centers established across Tarrant County in the 1990s. Today, the Main Street campus has grown into a hospital licensed for 582 beds, supported by a five-story acute care Patient Care Pavilion, an outpatient care center, and a dedicated psychiatric services facility, continuing to serve Tarrant County's healthcare and access needs.

Today, JPS is building on that legacy through the largest expansion in its history. The JPS Master Facility Plan is a transformative investment in the future of healthcare in Tarrant County, expanding and modernizing facilities across the network to meet the needs of a growing community. The multi-year plan will enhance access to care, strengthen critical services and create modern environments designed to support patients, team members and the next generation of care.

2025 Key Statistics

For additional information, please visit the *JPS Report to the Community*

System: 582 bed hospital; 25+ clinics
Community Health Visits: 691,359
ED Visits: 162,848
Total Surgeries: 17,607
Patient Days: 190,044
Urgent Care Visits: 44,606

Team Members: 7,200+
Nurses: 2,450+
Physicians: 580+
Medical Staff and APPs: 1,330+
Residents and Fellows: 250+

Source: JPS Health Network, About JPS Facts and Figures

Mission, Vision, and Values

Mission
Transforming healthcare delivery for the communities we serve.

Vision
To be a regional and national leader in improving the patient and family experience, improving the quality and outcomes of population health, and improving access to care.

Values
Trust, Mutual Respect, Excellence, Integrity, Accountability, Teamwork.

Payer Environment and Market Context

As Tarrant County's public health system and safety-net provider, JPS operates within a unique reimbursement environment characterized by a large uninsured and government-sponsored patient population, coupled with a smaller but strategically important commercial payer segment. This dynamic requires a sophisticated approach to both revenue cycle management and payer strategy, balancing JPS's mission of ensuring access to care with the need to optimize reimbursement and sustain long-term financial performance. The organization has historically maintained a strong value proposition as a high-quality, low-cost provider, presenting an opportunity to further strengthen payer partnerships and enhance contract performance.

Awards and Recognition

JPS Health Network has earned the trust of its patients, the validation of respected accrediting bodies, and recognition from professional and community organizations. From trauma care to stroke response and from nursing excellence

to workplace culture, these honors reflect the organization's commitment to the highest standards of safety, quality, and performance.

Reporting Structure

The VP Revenue Cycle & Managed Care will report to the Executive Vice President and Chief Financial Officer.

Supervisory Role

This role directly leads a team of up to 300, with the Executive Directors and Directors overseeing Revenue Cycle and Managed Care functions. The Vice President provides executive oversight and direction across these areas, with Finance supporting analytical needs and external resources for selected large-scale negotiations.

Position Summary

The Vice President Revenue Cycle and Managed Care provides enterprise-wide strategic, financial, and operational leadership over revenue cycle and managed care functions for JPS Health Network and Acclaim Health. This role ensures sustainable net revenue performance, advances payer contracting strategies, optimizes the patient financial experience, and leverages technology and analytics to position the system for success under both fee-for-service and value-based arrangements.

This position plans, organizes, and directs operations surrounding billing, collections, payment processing, pricing, third party payer relationships, compliance and other financial analysis to ensure that revenue cycle is effective and properly utilized. This role develops and implements processes to meet revenue cycle goals and oversees related training, monitoring, analysis and reporting on revenue cycle processes and results.

This position develops and implements managed care strategy, including contracting, payer accountability, and market pricing. This position will develop, establish and maintain strong working relationships with internal and external partners.

Primary Duties and Responsibilities

- Develops and executes both short and long-range strategic initiatives for JPS and Acclaim Revenue Cycle and Managed Care that drive financial sustainability, growth, and innovation.
- Provides approvals and decision-making authority on financial and management issues relating to Revenue Cycle and Managed Care contracting.
- Oversees payer contracting and managed care strategies across commercial, government, and value-based arrangements. Modernizes and updates legacy contracts. Leads negotiations, evaluates contract performance, and develops innovative partnerships with payers to align on quality, access, and affordability.
- Develops leaders by defining roles/responsibilities and expectations, assigning and communicating performance and promoting professional growth and accountability. Assists team in communicating and aligning work priorities with the organizational vision, mission, values, and service standards.
- Prepares and manages budgets, establishes business plans, and monitors operational and contractual performance to ensure alignment with strategic and financial targets.
- Advance integration of hospital and physician revenue cycle operations, including a more seamless patient billing experience.
- Provides leadership for developing and overseeing the processes and systems to improve admission, financial performance and generate cash flow. Plans, directs and evaluates the organization's revenue cycle process to improve cash flow, minimize bad debt and manage the organization’s receivables.
- Leads operations that affect the full revenue cycle, including insurance verification, preregistration, financial counseling, coding, billing, collections, payment processing, pricing, compliance, payer contracting, and reimbursement strategies
- Develops and implements processes to meet revenue cycle goals and oversees related training, monitoring, analysis and reporting on revenue cycle processes and results.
- Responsible for the systematic approaches that contribute to the capture, management, and collections of patient service revenue.
- Monitors and reports on key performance indicators (e.g., denial rates, days in accounts receivable, cost-to-collect, patient satisfaction, contract yield), develops sound revenue cycle analytics, and provides timely financial analysis for monthly and year-end close.
- Ensures patient financial services support transparency, affordability, and compassion in billing and collections practices. Oversees implementation of price estimation tools and communication strategies that improve the patient financial experience.

- Oversees and manages relations with internal and external partners to generate high reimbursement rates and a low level of denials. Establishes and maintains strong working relationships with clinic and hospital leaders in various departments throughout the network.
- Provides executive oversight for revenue cycle and managed care technology, including application implementations, conversions, and upgrades. Champions automation, AI, and predictive analytics to improve revenue cycle performance and patient experience.
- Oversees alignment of revenue cycle operations for JPS and Acclaim, wherever possible, and develops plans to reduce redundancy between hospital and physician billing.
- Provides executive oversight of the collaboration with the EMR and IT teams in identifying and implementing system functionality that improves revenue cycle performance, streamline workflow, and reduces cost-to-collect and supports technological solutions to maximize efficiency and effectiveness of revenue cycle operations.
- Ensures revenue cycle and managed care practices comply with all federal and state regulations. Analyzes regulatory changes for enterprise-wide impact and advocates on behalf of the health system with regulators and industry associations.

Candidate Qualifications

Required Education, Experience, and Certifications

- Master's degree in business, accounting, finance, or a related field of study from an accredited college or University, and
- 10 or more years of progressively responsible leadership experience in revenue cycle operation services, hospital and physician billing revenue management and managed care.
  OR
- Bachelor's degree in business, accounting, finance, or a related field or study from an accredited college or University.
- 15 or more years of leadership experience in healthcare revenue cycle operations, billing and coding, payer relations, denials management, cash collections, and net revenue optimization; to include at least 10 years in hospital and physician revenue cycle.

Preferred Education, Experience, and Certifications

- Seven (7) or more years of experience leading payer contract negotiations and value-based reimbursement strategies.

- Demonstrated success implementing revenue cycle technology, automation, and analytics solutions.
- HFMA, CHFP, or CRCR certification.
- Experience working in both insourced and outsourced revenue cycle organizations is preferred.

Knowledge, Skills and Abilities

- In-depth understanding of all revenue cycle functions and managed care contracting strategies.
- Knowledge of government and commercial payer reimbursement methodologies, including fee-for-service and value-based models.
- Knowledge of compliance with Federal and State billing and insurance regulations and laws.
- Knowledge of and proficiency with general hospital operations and regulatory compliance.
- Knowledge of the JPS' diverse function and mission.
- Knowledge of performance improvement methodology and evaluation.
- Knowledge of and experience with computer systems, software, technology and automated systems.
- Strong skills in technology enablement, automation, and use of advanced analytics.
- Skill at communicating, coaching and providing feedback to persons representing varied educational levels and cultural backgrounds.
- Skill at exercising tact and diplomacy in dealing with sensitive, complex, and confidential issues and situations.
- Skill in time management, including prioritizing, organizing, and coordinating multiple work areas and assignments under fast paced and changing conditions to meet deadlines.
- Skill at analytical and clerical perception to avoid and detect errors in reports and other documents.
- Ability to lead payer negotiations that optimize reimbursement while advancing quality and affordability.
- Ability to foster open communication, trust, and collaborations with physicians, payers, and staff.
- Ability to represent health systems externally to payers, regulators, and associations.
- Ability to plan, organize, direct and control the operations of a large and critical division and effectively delegate managerial responsibilities to qualified directors, mangers, and staff.
- Ability to conduct research, analyze, draw conclusions and make recommendations.

- Ability to make presentations and conduct training sessions at all levels within the organization.
- Ability to foster open communication, trust, support and active departmental participation with physician and hospital staff.
- Ability to design and implement a progressive and successful patient business service models.
- Ability to recruit and retain competent staff utilizing coaching skills that will foster employee development, productivity, growth, satisfaction, loyalty, commitment and team work.
- Ability to demonstrate experience converting revenue cycle system.

Compensation

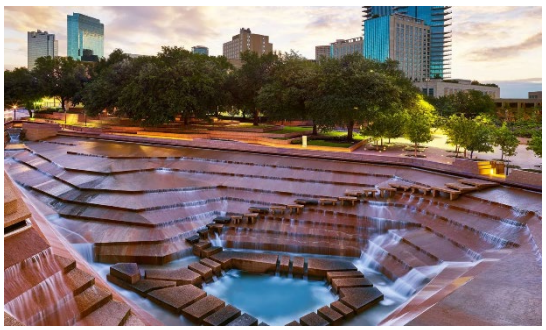
An attractive compensation, bonus, benefits, and relocation package will be offered commensurate with the candidate's experience.

Tarrant County & Fort Worth, Texas

Tarrant County, anchored by the City of Fort Worth, is one of the fastest-growing regions in the country, with a population of more than 2.2 million residents and continued gains driven by both natural growth and steady in-migration. Fort Worth itself is the fifth-largest city in Texas and among the 15 largest in the nation, with a diverse population of more than 960,000. Known nationally as "Cowtown," the city has built a reputation as a major economic engine for North Texas, built on aerospace and defense, transportation and logistics, and a growing base in healthcare, finance, and professional services. The region also benefits from no state personal income tax and a cost of living below that of many major U.S. metros.



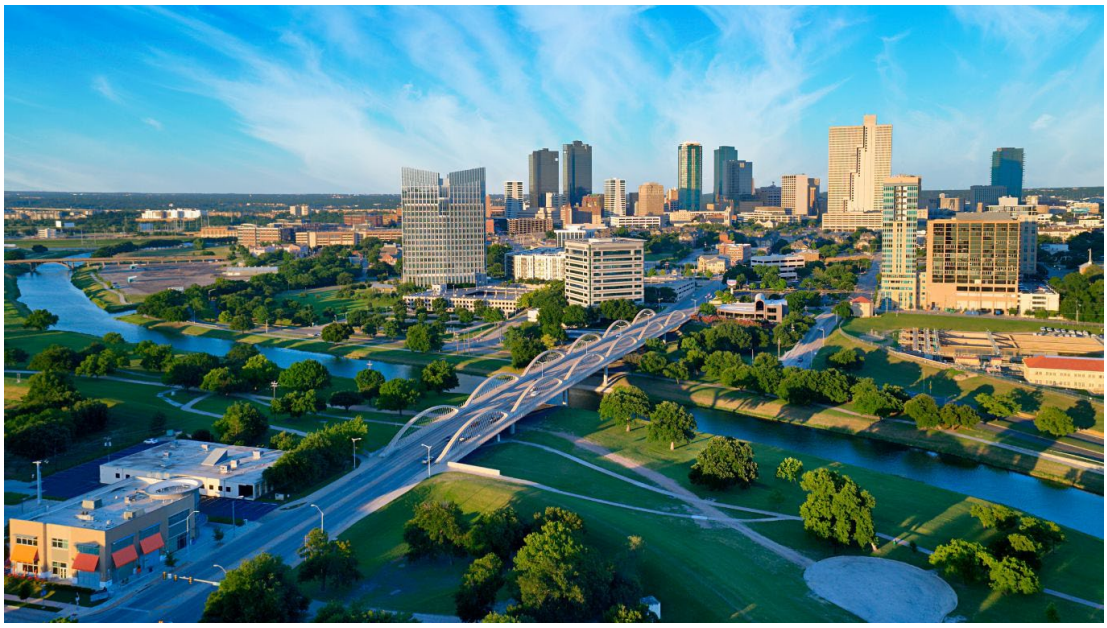
Historic Stockyards



Fort Worth Water Gardens

Fort Worth is defined by both frontier heritage and world-class culture. The Fort Worth Stockyards National Historic District preserves the city's cattle-trading legacy with a twice-daily longhorn cattle drive down brick-paved Exchange Avenue, alongside western shops, saloons, and rodeo tradition. A few miles away, the Cultural District brings together an unusual concentration of architecturally significant museums for a city of this size: the Kimbell Art Museum, the Modern Art Museum of Fort Worth, and the Amon Carter Museum of American Art, each designed by a Pritzker Prize-winning architect. Downtown, Sundance Square offers 35 walkable blocks of restaurants, shops, and entertainment centered on Bass Performance Hall, home to the Fort Worth Symphony, opera, and ballet. Outdoor life is equally accessible, with the Fort Worth Zoo consistently ranked among the nation's best, the Fort Worth Botanic Garden's 2,500 plant species, and more than 100 miles of Trinity Trails connecting the Stockyards, downtown, and the Zoo along the river.

The region is home to respected institutions of higher education, including Texas Christian University, the University of Texas at Arlington, and Tarrant County College, supporting a strong talent pipeline and vibrant college-town energy around neighborhoods like TCU's campus district. Families are drawn to the area's combination of value and lifestyle: median home prices in Fort Worth run well below those in Dallas and many North Texas suburbs, while communities such as Keller, Southlake, and North Richland Hills offer highly rated school districts alongside larger lots and newer construction. Dallas-Fort Worth International Airport provides direct global connectivity, making both business travel and family visits easy from nearly anywhere in the country.



Fort Worth

With its blend of authentic Western character, nationally recognized arts and culture, strong economic fundamentals, and relative affordability, Fort Worth and Tarrant County offer a quality of life rarely found in a single place, and a community where new residents quickly feel at home.

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